Process for Shipping to MST - Bardstown, KY

- 1. Receive release from Steel Technologies and respond to confirm we've received it.
 - Customer will specifically release by part numbers.
 - i. Anything with "-80" means to ship multiple coils under that part number that equal up-to 80,000 LBS for shipment's total weight. Note, sometimes its higher than 80.

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From: Raisor, Kay < kraisor@sttxna.com>
Subject: Week of 2/7
Good afternoon,
Please start with these. Let us know if you need anything else.
2/7
1329
1406
1336
2/8
1339-80
1344
1376-80
2/9
1357
1348-80
Thank you.
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Inside Sales Account Manager Steel <u>Technologies</u>, LLC 700 N. Hurstbourne Parkway, Suite 400 Louisville, Kentucky 40222 (Main) 502-245-2110, Ext. 21612 (Direct) 502-815-1057 (Fax) 502-814-3080 <u>kraisor@sttxna.com</u>

Kay Raisor

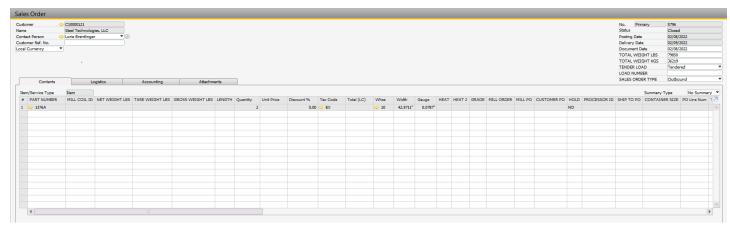
2. With MST being a Ship-To processor, the Business Partners in SAP will always be Steel Technologies, LLC— MST. Coils, however, will be produced by either US Steel, Pro-Tec Coating, AM/NS Calvert, or Cleveland Cliffs. All coils will be under Steel Technologies' ownership. All MST part numbers are as followed:

MST Part Numbe r	Mill
1329	Cliffs Middletown
1330	Cliffs Middletown
1331	USS
1332	USS
1333	USS
1334	Cliffs Kote
1335	Cliffs Kote
1336	Cliffs Kote
1337	AMNS Calvert
1338	USS
1339	USS
1340	USS
1341	USS
1342	AMNS Calvert
1343	USS
1344	USS
1345	Cliffs Kote
1346	USS
1347	USS
1348	USS
1349	Cliffs Burns Harbor
1350	Cliffs Kote
1351	Cliffs Burns Harbor
1352	Cliffs Kote
1353	Cliffs Kote
1354	Cliffs Kote
1356	Cliffs Kote
1357	USS
1358	Cliffs Kote
1359	USS
1360	USS

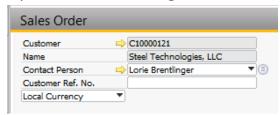
MST Part Numbe r	Mill
1361	Cliffs Indiana Harbor
1362	Cliffs Indiana Harbor
1363	Cliffs Middletown
1364	Cliffs Burns Harbor
1365	Cliffs Kote
1368	Cliffs Burns Harbor
1369	Cliffs Middletown
1370	Cliffs Middletown
1371	Cliffs Kote Cliffs Indiana
1372	Harbor
	Cliffs Indiana
1373	Harbor
1374	Cliffs Kote
1375	AMNS Calvert
1377	Cliffs Burns Harbor
1379	Cliffs Burns Harbor
1380	Cliffs Kote
1381	Cliffs Kote
1382	USS
1383	Cliffs Kote
1384	Cliffs Kote
1385	Cliffs Middletown
1393	USS
1394	Cliffs Middletown
1395	Cliffs Middletown
1396	Cliffs Middletown
1397	Cliffs Middletown
1398	Cliffs Middletown
1399	Cliffs Middletown
1400	Cliffs Middletown
1401	Cliffs Burns Harbor
1402	Cliffs Burns Harbor

MST Part Numbe r	Mill
1403	Cliffs Burns Harbor
1404	Cliffs Middletown
1406	Cliffs Middletown
1407	Cliffs Middletown
1408	Cliffs Middletown
1409	Cliffs Middletown
1410	Cliffs Kote
1411	Cliffs Kote
1444	Cliffs Burns Harbor
1445	Cliffs Burns Harbor
1446	USS
1355A	Cliffs Middletown
1376A	Cliffs Burns Harbor
1378A	Cliffs Burns Harbor
1405A	Cliffs Middletown
C73154	Cliffs Middletown
C73155	USS
C73161	USS
C73482	USS

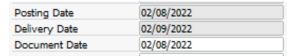
3. Create shipments from release in SAP as a Sales Order



A. Input "Steel Technologies, LLC – MST" as the Business Partner.



B. Input correct dates of when material will be shipped, as well as delivery date.



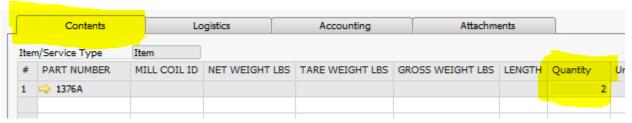
C. Input correct part number.



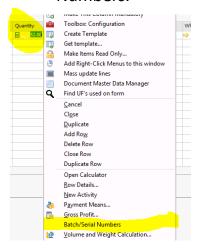
D. Under "Logistics" tab, verify Ship-To address and carrier are correct.



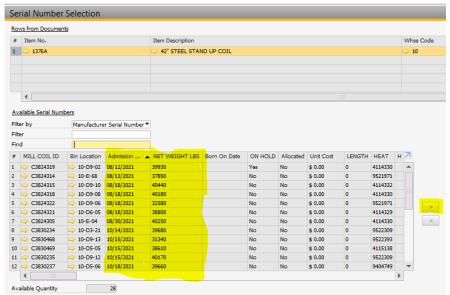
E. Go back to the "Contents" tab and enter the amount of material you wish to ship.



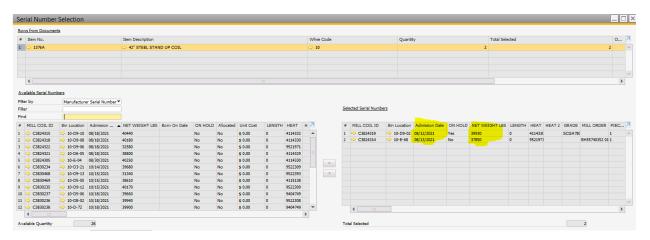
F. Right click the field you entered your quantity in and click "Batch/Serial Numbers."



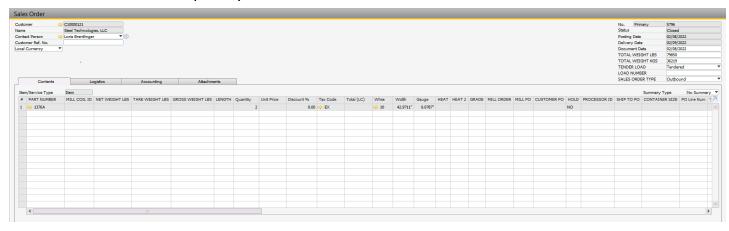
G. Select the coil ID's that are needing to be shipped and allocate them to the Sales Order. Note: You will need to ship First-In-First-Out (FIFO) for each part number. Sort by the "Admission Date" column so it's easier to determine which coil is the oldest. If the part number is needing up to 80,000 LBS, then simply select the oldest coils that will give you the closest total weight of 80,000 LBS.



When you've finished selecting and allocating your coils, the right side of the screen will be filled with the items you've selected. Click "Update," then "OK."



H. Once you're back to the Sales Order screen, click 'OK' at the bottom left of the screen to complete your order.

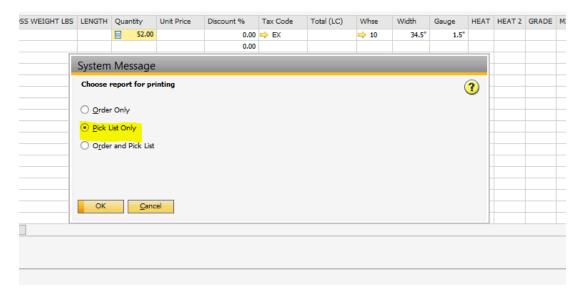


4. Print the Pick List

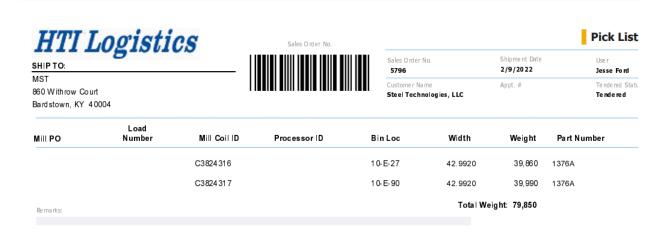
• The Sales Order screen will become blank. Simply click "last data record," followed by the "Print" icon.



• Select "Pick List Only."



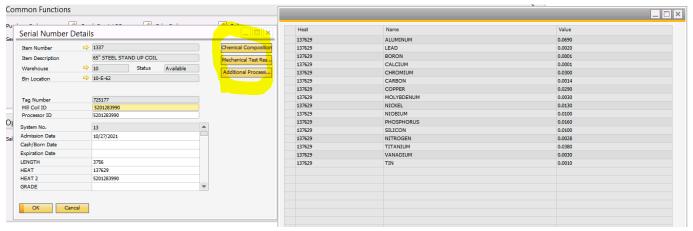
 The Pick List will provide the warehouse personnel confirmation on which coils to pull for the shipment.



5. Print the Certs

SHIPMENTS CANNOT LEAVE THE WAREHOUSE WITHOUT CERTS

- Majority of the time, certs would have been placed in individual coil records via EDI. This only includes coils produced by AM/NS Calvert and Cliffs.
- To verify if a coil has certs linked to it, go to "Serial Number Details" and search the coil. Click on all three tabs on the top right labeled "Chemical Compositions," Mechanical Test Results," and "Additional Processing."
- If data appears in all three tabs, the certs will print directly on the BOL. This is specifically only because we receive them directly from the mills via EDI.

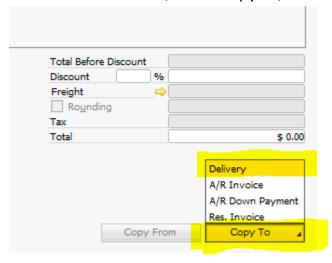


- We do not receive certs via EDI from US Steel or Pro-Tec. Certs will have to be exported from Steel Track and printed from there.
- All other certs requests can be directed to Steel Technologies who will provide them. This is specifically for Cliff or AM/NS Calvert coils that do not have certs attached to them in SAP already, thus limiting these requests to the customer.
- Once each coil's cert is printed or confirmed linked to the coil in SAP, go through each one and verify the information matches the coil. Be sure to also verify that a coil's cert wasn't missed.
- Once all certs are printed and verified, attach them to the Pick List.
 This will ensure they stay organized and won't be lost. Once the BOL's are printed, the certs will be attached to them and given to the driver for the shipment.

6. Once coils are loaded onto the trailer, the BOL is printed.

BOL'S SHOULD NEVER BE PRINTED UNTIL THE TRUCK IS LOADED AND READY TO DEPART.

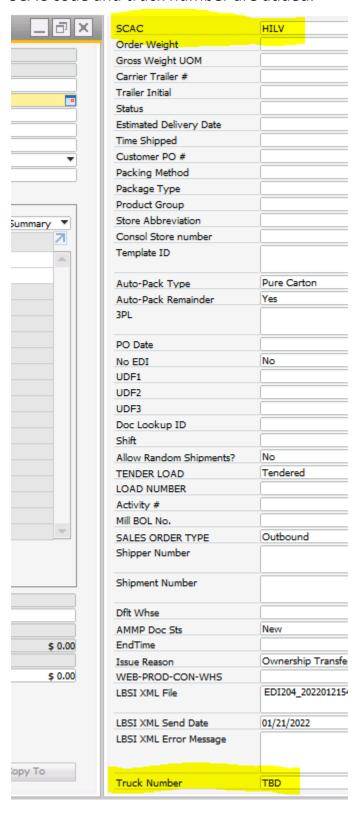
• From the Sales Order, click "Copy To," then select "Delivery."



• Verify that dates are correct. Dates on Deliveries will automatically default to the current day.

Posting Date	01/21/2022
Delivery Date	01/25/2022
Document Date	01/21/2022

• Under the "User Defined" fields in the Delivery, make sure the carrier SCAC code and truck number are added.



 Confirm one more time the Ship-To and carrier are correct as these will be printed on the BOL.



- Click "Add" at the bottom left of the screen to finish building the BOL.
 Through the same process as the Sales Order, print the BOL and hand it to the warehouse personnel for them to finish the physical verification process.
- The driver is handed the BOL's and Certs, then departs the warehouse.