

## LoProCO Regional Workshop Southeast CO - La Junta

**By the end of the training, participants will be able to...**

### Big Picture

- Deepen their Farm to Institution relationships & expertise, and be able to define the value of sustaining these partnerships & knowledge.

### Individual

- Strengthen skills specific to increasing market channels, enhancing meal programs, and strategically connecting to local partners and experts by attending targeted workshop sessions.

### Take Action

- Clearly articulate next steps about their overall role in the greater Farm to Institution movement, and be able to identify at least one resource or connection point to expand their involvement.

Time	Agenda		
8:00-8:30am	Registration and Breakfast: Parfait Bar with Homemade Granola, Carrot Quinoa Breakfast Bread, Fresh Fruit, Coffee and Tea Assortment		
8:30-9:30am	Opener - Agenda - Outcomes - Reflecting on Your Local Procurement Efforts Activity		
9:40-10:40am	Lay Foundation for Southeast Colorado’s Regional Bid ( <i>Everyone Except the Students</i> ) <ul style="list-style-type: none"><li>• <b>The What:</b> What is a Regional Bid, What Does it Involve, and What Can it Do for You?</li><li>• <b>The Details:</b> Timing, Where the Bid Will Be Released, Tidbits for Responding to a Bid, How to Access the Bid</li></ul>		Students - Culinary Track <ul style="list-style-type: none"><li>• Culinary Basics: Knife Skills, Vegetable Cookery, Foundations of Flavor, and Parts of a Recipe</li><li>• Recipe Creation: Salsa or Pico de Gallo</li></ul>
10:45-12:25pm	Breakout Tracks		
	Diving Into Southeast Colorado’s Market Channels <i>Agricultural Producers and Self-Selected Partners</i>  Identifying and Creating Strategic Plans for Building and Enhancing Market Channels & Multi-Agency Relationships <ul style="list-style-type: none"><li>• Market Channels Assessment; Meat Calculator</li><li>• Food Hub Distribution Network through Colorado’s Community Food Access Program</li><li>• Networking Opportunities with Agricultural Experts</li><li>• Regional Point Person for Accessing Bid</li></ul>	Building Out the Regional Bid <i>Institutions and Self-Selected Partners</i> <ul style="list-style-type: none"><li>• Complete Regional Bid Form (delivery days, locations, quantities etc.)</li><li>• Future Financial Structure</li></ul>  Panel Presentation: <i>Institutions, Self-Selected Partners, and Students</i>  Presenters include representatives from the CSU Office of Engagement and Extension, Pueblo Food Project, and SNAP-Education. They will share about their contributions to the Farm to Institution movement, nutrition, culinary, and agricultural education opportunities and resources they offer, and how to access these resources.	
12:30-1:05pm	Lunch  Burrito Bowls with Local Braised Beef, Creamy Polenta, Cilantro Lime Rice, Pinto Beans, Seasonal Local Vegetables and Local Salad, Student-made Salsas		
1:10-2:45pm	Embracing your Values and Marketing Strategies  What is Value Chain Coordination? How Do I Fit In, and How Can I Promote the Great Work I'm Doing?		
2:45-3:00pm	Wrap up - Closing - Evaluations		

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