Peter Caputa's Survey-Driven Content Strategy

For the full description of this framework, go to marketingpowerups.com/021.

NOTE: To fill out this cheatsheet, make a copy of it by clicking on File > Make a copy.

1. Find a partner who has complementary reach.

According to Peter, the best way to get started with survey-driven content is to partner with someone with complementary reach. List out potential partners you can launch a survey with.

2. Start with a poll with open-ended questions. 🤔



Start with open-ended questions. Put together a list of hypotheses or themes for your survey-driven content.

3. Create content from the responses.



Don't just create a report. Create multiple pieces of content, including LinkedIn posts, Twitter threads, and podcast episodes.



