2021 NRC Annual Meeting

Date: **December 11th, 2021**

Time: **3:00 pm**

Location: **Tailgate Brewery**

Welcome from the President, Steve Grant

- Steve welcomed all and hoped everyone was doing well after the overnight storms
- Steve reminded the crowd that NRC is a member-run organization and rely on volunteers to make it all happen, he encouraged all to join our committees

Update from the Executive Director, Cory Sanderson

- Cory thanked all for attending and echoed Steve's remarks, then introduced James (director of Masters) and Victoria (director of Juniors Women)
- Theme of the year was trending back toward "normal"
- We are returning to the hangar for winter training, this year we added a buoy line on the lake, we hosted our Race the Runway Dry Tri which we are excited to bring back, we will work with Friends of Shelby Park to help get more of the community involved this coming year
- We returned to team boat racing in both Masters and Juniors; Juniors spring season ended with Juniors SE regionals in Oak Ridge + the annual banquet, and we 3 to Youth Nationals in Sarasota, FL
- Case earned a number of adaptive medals for the Masters program, Masters did not have SE regionals this year but attended a delayed regatta at Indy, capped off by some medal won at Masters Nationals
- 4 Juniors athletes (women) were invited and competed for the SE ODP, 1 Juniors athlete invited to the Men's camp and raced with their development group, Cory coached at ODP as well
- We got some MCHR before the rain and weather cancellation, good to have the event back despite date change
- Both Masters and Juniors athletes competed at HOCR, youth women earned a guaranteed entry for 2022
- We had Juniors athletes earn spots to row in college, a few more finalizing and signing soon
- We are looking forward to more racing in the new year, more team boats, and more new faces

Update from the Treasurer, Amelia Strobel

- Key takeaway from this update is that the club is in solid financial shape coming out the other side of the COVID-19 pandemic
- Form 990 is the form that grant providers look at, i.e. the official document for any non-profit, over time we have done a good job of getting to a positive with 990 submission, this is a good to show we are managing our expenses and income in a responsible way
- Recapping prior years in contrast: 18-19 was negative because we had some bad debt writeoffs in that fiscal year, 19-20 was heavily impacted by COVID-19 disruptions but still net positive, fiscal year 20-21 improved upon the prior year thanks to reduced expenses and the benefit of PPP loans
- Comparing last year vs this year more closely:
    - More programming and membership dues this past year, because of COVID-19 we were limited in the # of rowers and # of total participants in the prior year, we also benefited this past year from donations and other income (thank you everyone for your generosity!)
    - Salaries and related expenses are largest piece of our expenditures,we maintained the same % fixed costs YOY, facilities and equipment (buying more boats) plus programming (like regattas) created some more variability

Update on Equipment and Facilities, Cory Sanderson

- This past year a 10-year fleet rollover plan was developed, we are looking at a adding a new quad and straight 4, a midweight pair/double to accommodate increased interest in sculling, we hope to replace some 4s as well
- We have been approved to have a full 6 lane course at the lake but need financial support for purchase and installation ($5,500 per line), a full course would allow us to provide not only a better practice experience but also allow us to potentially host sprint races and spring training trips to bring in additional revenue (split with Vanderbilt)
- We have a new boat reservation software rolling out shortly, this should make reservations easier without needing a Coach to reply back, better functionality to block existing boat use on the schedule, it is also mobile friendly
- Similarly, we will have QR codes on equipment so that when damage occurs or issues arise we can have seamless reporting to the club
- Steve added a special thank you to Don Sullivan for all of his work on the dock and other equipment and facility needs

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Update from the Development Committee, Susie Ryan

- We had 6 big events: dine out night, Giving Tuesday, annual auction, Nissan nights, Hatch Show Print sales, and the Big Payback
- Next year we have an $85k goal, our goal includes repeating last year's events again plus hopefully some new events
- Susie encouraged all to get involved
- A huge thanks to our donors, plus a special thank you to our volunteers!

MAC Update, Liz Holihan

- This past year the MAC worked on improved communication, the transition from to a new full time new coach, James, and ensuring as smooth a transition as possible
- The MAC continued to strive to ensure individual experiences are good, listen to issues from members, and bring them to them to the BOD when needed (such as clarifying cancellation fee policies)
- Liz thanked everyone for their feedback and encouraged everyone to keep giving feedback and get more involved

JAC Update, Kathryn Lillard

- If anyone was affected by the overnight storm, please reach out to the JAC, we want to take care of eachother
- The JAC planned a Parent and Child info session that had great turnout, they also scheduled a parent coffee on Halloween when the kids were in costume that also had great turnout despite the rain
- Kathryn expressed a big welcome to Victoria!
- Victoria is also our new Outreach Chair, she will be reaching out to locals schools, to help grow our Juniors program, often new Juniors have parents that later join our Masters program so there is a benefit to everyone
- Coach Max led the LTR camps this summer and brought in a lot of new rowers through those camps
- As a special thanks to Cory, who also had a new child this past year, Kathryn shared a gift of framed photos of Benji and Charlie

Closing remarks and election results, Cory Sanderson

- We recently formalized our committees (such as Finance and Equipment/Facilities), there is a QR code around the room that anyone can scan to learn more

- All help is appreciated and valued, we want to expand dependence on the same volunteer pool year after year and get more new people involved, new people bring fresh ideas
- The newly elected 1-year BOD Members are: Jenny Snape, Liz Holihan, Raja Clark
- Newly elected MAC members are: Anna West-Hammer, Case White
- Newly elected JAC members are: Erica Brister, Howard Miller, David Morad
- There are still open 3-year positions, we encourage others to think about joining the BOD for longer so we can improve continuity of BOD and club initiatives, there will likely will be a special election in the coming weeks to make sure we have a healthier BOD
- Student membership by-laws change passed, this allows more people to participate in club governance and decrease the gap between what membership dues bring in and what they actually cover (40k gap covered by programming and donations)
- thanks again to all and our outgoing BOD members: Amelia Strobel, Henry Trost, and Jordan Pollock
- Cory introduced Lizbeth Theiss, she can answer any question about boathouse progress! Please reach out to her for an update or if you're interested in learning more, more information was also attached to the voting email that was circulated