

Pietra helps Creators ship their products to their customers. Don't overspend on shipping and save the effort when walking to the post office. We will ship your products worldwide at cheaper rates.

Service	Launch Membership	Full Service Membership	Competitors
One-time setup costs	\$0	\$0	\$550
Inventory receiving	\$0	\$0	\$20-\$40/hr
Fulfillment rates	\$1.50/order Unlimited picks	\$1.15/order Unlimited picks	\$2.25+
Shipping rates: Expedited & international rates in shipping rate card.	See rates	<u>See rates</u>	Variable
Shipping materials: Corrugated box, bubble wrap, poly mailer etc.	\$0.35	\$0.30	\$1-\$2 / order
Custom product & packaging kitting	\$1/unit	\$1/unit	\$50/hr (avg. 30 units/hr)
Returns, exchanges, restocking fee excluding shipping	\$2/order	\$2/order	\$3-\$5
Storage Billed monthly	\$1/small bin, \$3/medium bin, \$4/large bin, \$25/pallet On average, 30 pcs of jewelry fit in a small box, 20 t-shirts fit in a medium box and 70 candles fit in a large box. 1 bin per sku.	\$1/small bin, \$3/medium bin, \$4/large bin, \$25/pallet On average, 30 pcs of jewelry fit in a small box, 20 t-shirts fit in a medium box and 70 candles fit in a large box. 1 bin per sku.	Variable (billed daily)
Wholesale order fulfillment Billed weekly	\$5 per order + \$0.25/unit	\$5 per order + \$0.25/unit	Variable (billed daily)

Low volume fees

Businesses of any size are allowed to use Pietra's private 3PL. Unlike other 3PLs, we make it our goal to help as many brands as we can. As a result, there are no receiving fees, setup fees, or account management fees to be paid upfront. However, Pietra does have a small fee that helps us operate each small brand and do things like pay employees and rent in the warehouse.

- Beginner Plan: Depending on how Pietra receives your orders, you will be charged \$37 or 3% of your sales, whichever is lower. If you use Shopify, this means if you sell just one \$20 item, your low volume processing fee will be \$0.60. Your low volume fees will be capped at \$37 per week. If you import orders or enter them manually, the fee is 3% of each order. This helps us operate the warehouse for small businesses.
- Pro Plan: There are no low volume fees associated with this plan. If you would like to avoid all fees, you can upgrade your account.

Insurance

All brands are recommended to get additional insurance for their products before using any 3PL. Please note, Pietra's facilities are insured as required by law.

Wholesale Order Fulfillment

Wholesale order fulfillment fees will apply to all orders with 20+ units. If you have specific wholesale packaging guidelines that you need to relay to our fulfillment, please email our customer support team (creators@pietrastudio.com) with this information.