## Could Stemtech Be The Next Herbalife? Stem Cells To Rejuvenate The Body



What **Herbalife Ltd.** (NYSE: HLF) did with supplements, **Stemtech Corporation.** (OTCQB: STEK) is setting out to do with stem cell nutrition, a growing market, with the global stem cells market set to reach <u>almost \$30 billion by 2030</u> growing at a CAGR of 14.9% over 2023-2030.

The <u>Naples</u>, <u>Florida company</u> develops products to support wellness using the body's stem cells. Stemtech says its stem cell enhancers improve the body's natural defense, renewal, rejuvenation and anti-aging processes. Studies show the more stem cells you have circulating in your blood, the greater the ability of your body to renew itself naturally. Stemtech's products also boast powerful anti-aging components that are attracting consumers and independent sellers alike.

That puts it on a similar path as Herbalife which came on the scene in the 1980s and built itself into a powerhouse, with revenue of <u>more than \$5 billion</u> in 2022 and a <u>market cap of about \$1.3 billion</u> as of December 5. Herbalife was able to capitalize on the increased focus on wellness, delivering products that met consumers' needs. Stemtech is doing the same with its stem-cell enhancers, which promise to boost health and slow aging.

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## Science To Back It Up

Stemtech isn't the only company going after this market, but its science-based nutrition may give it an edge. Stemrelease3<sup>TM</sup>, StemFlo Advanced® and MigraStem<sup>TM</sup> are comprised of superfood extracts, antioxidants, polysaccharides, vitamins, minerals and other natural compounds. They are designed to support the healthy activity of our own stem cells and boost immune and circulatory system functions. The nutrients in these three products also help to activate the energy processes in the mitochondria, have antioxidant and detoxification effects and support telomere health, according to Stemtech. Healthy telomeres are a potent defense to the aging process.

Stemrelease3<sup>TM</sup>, Stemtech's most advanced stem cell nutrition product, contains stemrelease3, a blend of clinically tested ingredients that Stemtech says help release millions of your body's stem cells from the bone marrow into the bloodstream. Stemrelease also helps support telomere health. Stemtech's unique work has granted them ownership over a number of American and International patents.

Stemtech's <u>Cellect One™ Rapid Release Stem Cell Peptide Night Cream</u> is another popular product. It uses QXP, a patented, FDA-approved ingredient from Red Oak Bark to regulate the body and lower the skin's barriers so stem cells and peptides containing antioxidants, peptides and protein can be delivered to the skin, assisting in rejuvenating it. Stemtech says its line of supplements and treatments is answering a need among consumers for anti-aging and wellness products that actually work.

Stemtech's OraStem™ all-natural toothpaste helps support good oral care by whitening teeth, freshening breath, stem cell support, anti-microbial properties and supports good gum health – all important for overall wellness.

## **Direct-To-Consumers**

To get its stem cell-based supplements in the hands of consumers, Stemtech is taking a page from Herbalife, marketing to consumers through a direct network of sellers. What Stemtech says makes it different is its Business Academies. The program is designed to support the individuals selling Stemtech's products. Through the Business Academies entrepreneurs get access to resources including mentorship and industry insights. The idea is to help the

entrepreneurs grow their businesses instead of just having them push products. Stemtech credits <u>double-digit increases in sales</u> to this business approach. "Stemtech is witnessing the increase in our Independent Business Partners network. This positive momentum is a testament to the appeal of Stemtech's exceptional anti-aging products and the promising income-earning opportunity we offer," Stemtech President and COO John W. Meyer said <u>in a recent press</u> release.

Just as Herbalife was on the cutting edge when it launched its lines of vitamins, shakes and beauty supplements in 1980, Stemtech is positioning itself as a first mover in what is forecast to be a growing global market. Demand for wellness and anti-aging vitamins and supplements is forecast to surge in the years to come. As will demand for stem-cell products. The global health and wellness market is expected to be worth \$13.89 trillion by 2032, growing at a CAGR of 10.93% over 2023-2032.

## The Next Herbalife?

Despite all this, shares of Stemtech are trading near lows. Herbalife's stock has weathered various storms, indicative of its resilience, and Stemtech plans to follow the same business path. Investors looking for companies in their nascent stages may want to look into this innovator focused on the cutting-edge stem cell nutrition segment. Stemtech seems well-positioned to take advantage of a projected boom in the stem cell sector, and the company is confident of its future outlook.

Herbalife showed the world how to live healthily through supplements and shakes. Stemtech is betting it can turn back the clock, rejuvenate the body and extend life with its stem cell products.

Featured photo by Adeolu Eletu on Unsplash.

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