



Product Lead @ RoadFlex

RoadFlex is a stealth fintech startup modernizing financial services for the underserved trucking and logistics industries. These industries provide the backbone of the US economy. However, the financial infrastructure on which they run is broken. These are underserved industries where the existing financial and payment tools are difficult to use, outdated and prone to fraud.

We are changing that. RoadFlex believes that the hardworking men and women in this sector deserve better. With RoadFlex, customers can rely on the timely movement of capital for our supply chains to function efficiently. We build financial tools and payment products for truckers and fleet managers. We offer them world-class customer service that work with and around the unique constraints of their daily lives. If you would like to join our mission of helping the people manning the backbone of the US economy, let's talk!



Why is this opportunity so cool? You'll...

- Have the unique 0-to-1 opportunity to design, implement, and lead new initiatives from the ground up for an already high-demand startup.
- Be working directly with the company's founders on a daily basis with visibility into all parts of the organization.
- Play an instrumental role in building our network.
- Be working in a dynamic startup environment and exposed to every part of the business.
- Be part of a talented, motivated and mission-driven team. Who you work, and where you work with them matters.



Key Responsibilities

- To conduct comprehensive product/feature analysis for other products in the market, understand their true value proposition and see which ones can be borrowed for our company
- Work with executive team to identify, create and launch new products
- Be able to work closely with technical partners and clearly articulate technical requirements.
- Own the roadmapping and delivery of large impact and cross-functional projects while simultaneously tracking a set of smaller programs
- Establish metrics to track the impact of your programs against broader goals.

- Develop and manage end-to-end technical solutions and ensure on-time delivery that meets defined goals and requirements.
- Present analysis and recommendations to the executive leadership team based on technical risks & challenges discussed with engineering teams
- Work closely with stakeholders in Product, Engineering, Design, and Analytics to align on strategy and execution.

Experience & Fit

We value doers and builders, not just strategists. We value people on the team who want to roll up their sleeves to get work done.

- PM experience: 3+ years leading a breakthrough product through multiple iterations.
- Prior experience in trucking or logistics
- Experience leading product benchmarking
- Exceptional analytical skills, successfully applying this skill set to solve problems
- Team player willing to “roll up their sleeves”, self-motivated, proactive, organized, and positive attitude
- Ability to prioritize business needs, adapt to rapid business changes, meet tight deadlines, and communicate effectively
- You have a “get things done” mentality; you can dissect complex problems, identify solutions, and drive these solutions to completion with a high degree of autonomy

Benefits & Salary

We pay market salaries and are generous with bonus compensation to align the company's success with your long term success.

Location

This is a full time remote position.

Our Background & History

RoadFlex was founded by serial tech entrepreneurs. Our founding team has backgrounds working on cutting-edge financial products at D.E. Shaw, leading ops and product at Uber, growing companies from 5 to 500 people and leading other projects at different technology

companies. We have senior engineering members from D.E. Shaw, PayTm, Google, Microsoft and more.

RoadFlex is backed by the best top-tier VCs and the Founders/CEOs of multi-billion dollar tech companies including Pipe, Flexport, Hippo Insurance, Shippo, Product Hunt, Digits, amongst others.

We have years of runway to grow and support you on your journey. We're looking for customer and product-obsessed entrepreneurs who want to work with a dynamic fast-moving team and build the roadmap for the RoadFlex rocket ship. If this is you, we are super excited to meet you and learn more.