

Job Title: Head of Operations (Integrator role based on Entrepreneurs Operating System, EOS)

Company: Entrepreneurs Capital Inc.

Mission:

To be the entrepreneur's greatest ally from startup to scale up, to exit—empowering bold visionaries with the capital, support, and network to grow their ventures and create lasting impact. We believe entrepreneurship is the ultimate force for change, and by fueling the next generation of innovators, we are building a better world, one business at a time.

Overview:

Entrepreneurs Capital Inc. is seeking an experienced and strategic EOS Integrator to lead the execution of business operations across our world-class ventures. At Entrepreneurs Capital, we believe that when you build a strong community, you can't become a commodity. Our community is one of the most powerful business and investment networks globally, yet remains largely unknown to the broader market. Our network of angel investors, all founders, is composed of members of [EO](#) (the world's largest founder network) and [YPO](#) (whose members would make it the third largest GDP in the world). Every month Entrepreneurs Capital hosts a fireside chat with a top 100 venture investor or a unicorn founder. Past recordings can be found here with [Jessica McKeller](#) (Co-founder of Pilot \$25B company), [Reshma Sohoni](#) (ranked #4 globally for seed stage investing by Forbes), [Nate B.](#) (Co-founder of Airbnb), [Tim Draper](#), [Garry Tan](#), and [Reid Hoffman](#).

Entrepreneurs Capital Business Areas of Focus:

1. Startup

- Venture Studio: We build companies from the ground up. Our latest venture, launched just 90 days ago, is already generating \$1.8 million in revenue. Our next venture is an impact-driven, AI-powered, vertically integrated mass tort law firm.
- Moonrise Capital: Our business development and go-to-market advisory firm partners with top AI and impact related clients like [Invisible](#), which started the year at \$100 million in revenue and will end at \$300 million.

2. Scale-up

- [Supernova](#): YC for scale-ups, supporting high-value, impact-driven companies to grow and scale beyond expectations.

3. Exit

- [STS Capital](#): With 5,000 advisors in 30 countries, our joint venture with STS Capital helps founders raise strategic capital for free with an option to sell their businesses when they're ready.
- [Elea Collective](#): An exited founder community that includes the founders of Calm (meditation app) and Rappi (LatAm super app).

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Funds that support our community:

[Side Door Ventures](#) (\$100 million seed stage fund) powers alumni networks like EO, the world's largest founder network. We're currently launching a fund in partnership with the largest youth entrepreneurship program which was just nominated for a Nobel Peace Prize.

[Accumulator](#): Where the world's top super angels exchange shares of their top winners for units of a diversified fund.

[InvestX Capital](#): Late stage fund with 5,000+ clients. Past investments include Airbnb, Spotify, Uber, Lyft, OpenAI, Anthropic, xAI.

#### Responsibilities:

- Implement and manage the EOS framework across multiple ventures, aligning teams and driving operational excellence.
- Ensure smooth execution of business strategies, coordinating startup, scale-up, and exit initiatives.
- Build and scale processes for community engagement, fostering growth and delivering measurable impact.
- Manage timelines, priorities, and team coordination, creating efficiencies that drive business unit success.
- Lead in developing strategic relationships and mobilizing our powerful community to support business goals.
- Partner closely with leadership to ensure alignment with the overall mission and vision of Entrepreneurs Capital Inc. while reporting on impact and driving a quarterly cadence.

#### Qualifications:

- Proven experience in an integrator role, with deep knowledge of EOS implementation.
- Strong organizational and leadership skills, capable of driving business operations across diverse ventures.
- A background in venture building, scaling businesses, or fundraising, with a keen understanding of entrepreneurship and process driven.
- Exceptional communication skills and the ability to manage cross-functional teams and stakeholders.

#### Cultural Fit:

- Align with the values of Growth, Contribution, Freedom, Honesty, and Loving Relationships.
- Passionate about empowering entrepreneurs and creating lasting change through innovative business solutions.

#### Success Metrics:

- Flawless execution of the EOS framework.
- Driving growth and scaling across business units from startup to exit.
- Building and expanding our already world-class community of founders and investors.

This role is an opportunity to lead operational excellence for one of the most influential yet under-the-radar entrepreneurial and investment communities in the world.