



## Sales/Pre-Sales Intern

### About Jinn

Jinn is building AI sales agents for businesses. It is a GenAI powered online equivalent of a smart and empathetic sales person. It helps businesses qualify leads, convert more customers and increase sales.

**About role: Sales Role in a B2B SaaS startup in AI space led by 2X entrepreneurs from IIT, IIMs. Fast paced with a lot of learning and growth.**

- **Responsibility:** Selling the product to businesses. Generate leads, Build relationships, Get customer inputs on product, and most importantly Generate Revenue
- **Duration:** 3-6 months internship || Converts to Full Time based on performance
- **Compensation (Stipend):** 15k - 20k per month + commission || Full time 5 - 8 LPA
- **Ideal Profile:** Prior exposure to sales (6 months+) + basic understanding of tech
- **Process:** Assignment followed by Interview

### Assignment (What you need to do for shortlisting for Interview)

**Your Statement of Purpose on Video: Make a 3 min (180 seconds) video answering below questions:**

1. Why do you want to do sales/pre-sales? (30 sec)
2. What is your prior experience in selling? (30 sec)
3. What do you want to achieve in this role with Jinn AI (60 sec)
4. 5 businesses we should try and sell Jinn to (30 sec) (Visit website and see solutions to understand target customers)
5. How will you get a meeting with them (30 sec)

### Please note:

- Please do not say generic statements like 'I love sales or 'I want to grow in a good organization' and so on. Make your answers very specific in terms of achievements and outcomes.

### Submission

Send your video to [mradul@jinnlive.com](mailto:mradul@jinnlive.com)

If you have any questions write to the same email