#### WINNER'S WRITING PROCESS

Search for printing service

First shop to be shown at the top

Business Type: OFFICE SUPPLIES AND SERVICES Business Objective: INCREASE SALES Funnel: SEARCH Who am I talking to? Customers requiring printing projects copies books and stationary Where are they now? 1. Searching for assistance with printing projects 2. Current levels according to reviews Desire 5/10 Belief 7/10 Trust in service 8/10 Current State: Bad service lack of attention towards customer Client needs help with specific project printing Customer needs help with typing page resume Dream state: Good service Good assistance with project Wants to have a good final result What do I want them to do? Chose to get their paperwork to get done by ritestuff instead of another company What do they need to see/feel/experience in order to take the action I want them to, based on where they are starting? See:

# WINNER'S WRITING PROCESS

5 stars
Then a good review at the bottom
FEEL:
Interested
Click onto the shop website with intention to go to the store
Colour contrast attractive shop
Business services offered

DRAFT

Best service exp- satisfying product





# Sacnning documents

Quality and fast printing for a good price whether its A4 A3 or custom size. Business Cards , Posters , Banners made for your Business to

# **All Products**



# One Page CV

Finding employment is difficult to achieve in these times. We will help you stand out to employers with One page CV highlighting your skills and character



## **Stationary**

We have all your office and school stationery needs from invoice books to A472 page books. You need it we have it.

#### **About Us**

Our brand purpose is to provide the best service With Special Prices for Our Customers paying attention to every detail saving you the time of administrative chores We pride ourselves in providing a Quality products to help business and school projects achieve success



## WINNER'S WRITING PROCESS



