





Additional exercises - Revenue

Question 1 – Match these businesses with their sources of revenue using a line:

Source of Revenue	Type of Business
1. Money from customers paid for car insurance	a) Hairdresser
2. Money from customers paying to have their lawns mowed	b) Insurance company
3. Money made from customers paying for shoes they have bought	c) Lawn mowing business
4. Money made from customers paying to have their websites designed	d) Shoe shop
5. Money made from customers paying for a haircut they have had	e) Website design company

Question 2

Calculate the total revenue in each of the following scenarios

Question	Your answer
<p>1. Alfie sells CDs from a website he has made. This month he has sold 42 CDs at £13 each. What is his sales revenue this month?</p> 	
<p>2. Max sells the eggs that his chickens lay. He sold 5 boxes for £2 a box – what was his sales revenue?</p> 	
<p>3. Janine sells shoes and this week sales have been brisk in her shop. She has sold 14 pairs at £20 and 8 pairs at £30 and 2 pairs at £40. Calculate her total sales revenue.</p> 	
<p>4. Lucy runs a fish and chip shop and she has had a busy lunch hour serving customers. She has sold 40 cod at £3 each, 25 chips for £2 a portion and 15 battered sausages for £2.50 each. What is her total sales revenue?</p> 	

Additional exercises Profit



(A2) Exercise 9: Calculate the profit or loss and sales revenue from the following scenario:

- Tanya has started a business as a mobile hairdresser. She cuts hair, gives manicures and even does spray tans to keep her clients looking beautiful.
- Business expenses are £2 a haircut, £1 for a manicure and £5 for spray tan; this covers the cost of time and products used on clients.
- In January she had 20 customers for a haircut at £10 each, she also had 2 customers for a tan at £30 each and 4 ladies wanting manicures at £15 each.
- In February she had 30 haircuts, 7 tans and 6 manicures.
- In March she had 25 haircuts, 10 tans and 8 manicures.

*Tanya's Mobile
Salon
Price list:*

<i>Nails</i>	<i>£15</i>
<i>Spray Tan</i>	<i>£30</i>
<i>Haircut</i>	<i>£10</i>

	Total sales revenue	Total expenditure	Profit or loss?
January	£	£	£
February	£	£	£
March	£	£	£



(A2) Exercise 10: In conclusion, do you think that Tanya's Salon business is profitable?