

Setup steps for credit checking

1. Activate the customer's credit checking (Customer)
2. Enable the credit checking for the payment terms form (payment term)
3. Create a credit check rule (What to consider in the credit check)
4. Attach the credit check rule to the order transaction type form (Order)
5. Define the credit usage rule. (Currency conversion)
6. Define the credit profiles
7. Assign the credit usage rule to a credit profile.

Q: Credit profile 在那裡使用? 在客戶中設定. [Setup steps.](#)

Credit Profiles

Organization Credit Profiles are a set of criteria that define an operating unit's credit policy for credit control and order credit checking. Credit Profiles include the credit limit and pertinent data needed to determine total credit exposure for orders undergoing credit checking.

Credit Profile Limits Hierarchy, when performing credit checking, consists of :

1. Customer Site Profile: Enables you to define credit limits by currency for Customers.
2. Customer Credit Profile: Enables you to define credit limits by currency for Customer Sites.
3. Operating Unit Default Credit Profile: Enables you to set credit limits and terms, by currency, within a given operating unit.

Reference:

1. R12.x Oracle Order Management Fundamentals – Student Guide, May 2010, D60267GC10
2. [Defining Credit Profiles](#),
[http://egeapp.egeseramik.com:8000/pls/prod/fndgfm/fnd_help.get/US/ar/@t_defc
rdpro], 2012/2/15

1. Activate the customer's credit checking (Customer)

Resp: Order Management

(N) Customers > Standard

Enable credit check

Customers > Customer: Business World >
Update Account: 1608

Customer Information

Name: **Business World** Customer Type: **ORGANIZATION**
Registry ID: **2813**

Account

Account Number: 1608
Account Description: Business World
Classification: High Technology
Account Type: External

Sales Channel: Commercial
Reference: 3347
Date Established: 15-Oct-1965
Status: Active

Cust GL Class:
Tax Loc Code:
Tax Calc Code:
Cust Price Cls:
Customer Status:
Eliminations Dept:

Credit and Collection

* Collector: Alessia Bianchi
Credit Rating: Average
Credit Classification: Moderate Risk
Review Cycle: Monthly
Account Status: Variable Volume
Risk Code: Average
Tolerance (%): 2

Collectible (%): 82
☒ Credit Check
☐ Credit Hold
Credit Analyst: Stokky Msi: Pat
Last Credit Review:
Next Credit Review:

Credit amount

Sites Account Profile **Profile Amounts** Payment Details Communication Relationships Order Management Late Charges Attachments

Currency Rates and Limits

Add Currencies Context Value:

Details Currency

Hide	CAD	Delete
	Min Receipt Amount: 0.01	Min Statement Amount: 1
	Credit Limit: 6522000	Min Dunning Amount: 50
	Order Credit Limit: 1304400	Min Dunning Invoice Amount: 50

Show EUR
Show GBP
Show SEK
Show USD

2. Enable the chedit checking for the payment terms form (payment term)

Credit check against a payment term

(N)Setup > Order > Payment term

Name 2/10, Net 30

Description 2% discount earned if paid within 10 days. Payment terms can include a discount % for early pay

☐ Allow Discount on Partial Payments

☐ Prepayment

☐ Credit Check

Billing Cycle

Base Amount 100

Discount Basis Invoice Amount

Effective Dates 01-NOV-1992 -

Print Lead Days

Installment Options Include tax and freight in first installment

[]

Payment Schedule

Seq	Relative Amount	Due		Day of Month	Months Ahead	[]
		Days	Date			
1	100	30				

Discounts

3. Create a credit check rule (What to consider in the credit check)
(N)Setup > Credit > Define Credit Check Rule
The following is the a credit check rule: Booking

Credit Check Rules

Rule **Booking**

Effective Start Date End Date

Options Exposure

Credit Check Level **Sales order**

Credit Hold Level **Sales order**

☐ Override Manual Release

Days to Honor Manual Release

Conversion Type **Corporate**

☐ Check Item Categories

☐ Send Hold Notifications

Options **Exposure**

☒ Use Pre-Calculated Exposure

☐ Include External Credit Exposure

☒ Include Open Receivables Balance

☒ Include Payments at Risk

Open Receivables Days

☒ Include Uninvoiced Orders

☒ Include Freight and Special Charges

☒ Include Tax

☐ Include Orders Currently On Hold

☒ Include Returns

Scheduled Shipping Horizon Days

Maximum Days Past Due []

4. Attach the credit check rule to the order transaction type form (Order)

(N)Setup > Transaction Types > Define

In the transaction type: Mixed, we attached Booking credit check rule to it.

Transaction Types

Operating Unit: Vision Operations

Description: Order and Return Lines

Order Category: Mixed

Fulfillment Flow: Order Flow - Generic

Effective Dates: 24-MAY-200

Layout Template: Sales Order XSL Template wi

Contract Template:

☒ Retain Document Number

Transaction Type: Mixed

Sales Document Type: Sales Order

Transaction Type Code: ORDER

Negotiation Flow: Negotiation Flow - Generic w

Default Transaction Phase: []

Validate Workflow

Approvals

Assign Line Flows

Main Shipping Finance

Document

Agreement Type:

☐ Agreement Required

☐ Purchase Order Required

Default Return Line Type: Return (Receipt)

Default Order Line Type: Standard (Line Invoicing)

Pricing

☐ Enforce List Price

Price List: Corporate

Minimum Margin Percent:

Credit Check Rule

Ordering: Booking

Picking/Purchase Release:

Packing:

Shipping:

5. Define the credit usage rule. (Currency conversion)
(N) Setup > Credit > Define Credit Usage Rule

Usage Type	Currencies	Exclude	[]
Currency	USD	☐	
Currency	EUR	☐	
Currency	CAD	☐	
Currency	MXF	☐	
Currency	GBP	☐	
Currency	AUD	☐	

6. Define the credit profiles
(N) Setup > Credit > Define Credit Profiles

The window allows you define Operating Unit Default Credit Profile. The profile enables you to set credit limits and terms, by currency, within a given operating unit.

(Reference:

http://egeapp.egeseramik.com:8000/pls/prod/fndgfm/fnd_help.get/US/ar/@t_defcrdpr
o)

Currency	Order Credit Limit	Overall Credit Limit	[]

7. Assign the credit usage rule to a credit profile
(N) Setup > Credit > Assign Usage Rule

Assign Credit Usage Rules

Credit Profile Type: Profile Class

Profile Class: Average

Party:

Customer:

Operating Unit:

Effective Date From:

Effective Date To:

Currency: USD

Order Credit Limit: 1,000,000.00

Bill To Site:

Item Category:

Overall Credit Limit: 5,000,000.00

Assignments

Rule Set Name	Included Currencies	Excluded Currencies
Credit Management Global Exposure	USD,EUR,CAD,MXP,GBP,AUD	

Rule Sets

Find: Credit Management %

Rule Set Name	Global Exposure
Credit Management CAD	Yes
Credit Management EUR	Yes
Credit Management GBP	Yes
Credit Management Global Expos...	Yes
Credit Management SEK	Yes

You can attach a Credit Usage Rule to either: 1) Profile Class, 2) Party/Customer/Customer site, 3) Operation Unit Default, 4)Item Category

Find Credit Profiles

Credit Profile Type: Profile Class

Profile Class:

Party:

Customer:

Bill To Site:

Operating Unit:

Item Category:

Currency:

Find Clear

Define customer profile class

(N) Receivable > Customers > Profile Class

(N) Setup > Customers > Profile Class

Customer Profile Classes

Name: Average Average Credit Rating: ☒ Active

Profile Class | Late Charge Profile | Profile Class Amounts

Balance Forward Billing

☐ Enable Bill Level: Type:

Terms

Payment Terms: 30 NET

☒ Allow Discount

☒ Override Terms

Discount Grace Days: 2

Invoicing

Tax Printing: Itemize With Recap

Grouping Rule: DEFAULT

Statements and Dunning

☒ Send Statement

☒ Send Credit Balance

☒ Send Dunning Letters

Cycle: Monthly (25th)

Collectors

Name: Pat Beasley

Classification: Moderate Risk

Periodic Review Cycle: Monthly

Analyst: Taylor, Mr. Phillip Charles

Tolerance: 5 %

☒ Credit Check

Receipts

Match Receipts By:

Auto Cash Rule Set: Standard

Remainder Rule Set:

☒ AutoReceipts Include Disputed Items

] []

Assigning Profile Classes to Customers

Step 1:

(N) Customers > Standard > (W)Customers

Search

Simple Search

Name: Registry ID:

D-U-N-S Number: Web Site:

Account Number: 1608 Taxpayer ID:

Status: Active

Select Name	Registry ID	D-U-N-S Number	Ac
☒ Business World	2813	012345678	23

Accounts

Status: Active

Account Number	Account Description	Profile Class	Primary Bill-To Address	Status	Details
1608	Business World	Average		Active	Details

Step 2

Customers

Customers >

Update Account: 1608

Customer Information

NameBusiness World

Customer TypeORGANIZATION

Registry ID2813

Account

Account Number1608

Account DescriptionBusiness World

ClassificationHigh Technology

Account TypeExternal

Sales ChannelCommercial

Reference3347

Date Established15-Oct-1965

StatusActive

Cust GL Class

Tax Loc Code

Tax Calc Code

Cust Price Cls

Customer Status

Eliminations Dept

Sites

Account Profile

Profile Amounts

Payment Details

Communication

Relationships

Order Management

Late Charges

Attachments

Profile ClassAverage

Credit and Collection

* CollectorAlessia Bianchi

Credit RatingAverage

Credit ClassificationModerate Risk

Review CycleMonthly

Account StatusVariable Volume

Risk CodeAverage

Tolerance (%)2

BE Profile

BFB - Account Summary

BFB - Site Detail

BR Profile 1

BR Profile 2

BR Profile 3

Commercial Consolidated

DEFAULT

ETP

Excellent

Extraordinary

FEDERAL Class

French Customer

HC NHS

HC Non NHS

HC Service

Collectible (%)82

☒ Credit Check

☐ Credit Hold

Credit AnalystStock, Ms. Pat

Last Credit Review

Next Credit Review

Balance Forward Billing

Bill Level

Type

Enable