

Meeting Minute

SM Sailing Zoom Meeting - [Join Zoom Meeting](#)

Meeting ID: 750 267 8450

Password: SMSA1234

Board Attendees (BOLD = Present):

President Beth Smith (Grand Cove YC)

1st VP Greg Stevens (Vineyard Haven YC)

2nd VP David Korb (Buzzards YC)

Treasurer - Judy Quinn (Hyannis YC)

Secretary – John Maggioni (Chatham YC)

Administrator - Rob Hurd (West Dennis YC)

Meeting called to order by President Beth Smith at 2004 hours.

Agenda:

1. President's Report - Beth Smith

- Unavailable tonight.

2. Treasurer's Report - Judy Quinn

- Invoices were emailed out.
- Only about half have paid. 25 have not paid
- The discount ended on May 1st.
- Donna will snail mail second notices without the discount this week,

3. Administrator's Report - Rob Hurd

- **Clinics:**
 - There are several local junior sailing clinics scheduled for this spring. Details on the [SM Sailing Calendar](#).
 - 6/3: MMA Advanced College Prep Dinghy Clinic - Session 1
 - 6/16-17: Buzzards Bay Training Camp at Wild Harbor YC
 - 6/16-17: Fleet Racing Clinic at Wianno YC
 - 6/28: MMA Advanced College Prep Dinghy Clinic - Session 2
 - 7/10: MMA KeelBoat Clinic
- **Instructor Training**
 - Level-1/ Level-2 Course posted on the US Sailing
 - If you are interested in hosting a Level-1 or Level-2 Instructor course, [please fill out this form](#). US Sailing will work to find you an IT.
 - More ITs needed. SMSA Sailing
- **Markboat course at Beverly YC - Phylliss Partridge**
 - 15-18 participants. Attendees mostly from BYC.
 - Hands on stuff
 - On the water portion

4) Discussion topic:

- Weather Briefings.
 - Weather channel app (pay for the extra stuff)
 - Weather bug

SM Sailing Annual Meeting

April 13, 2023

- Commanders weather service (paid for service)
- MyRadar
- Tempest weather station
- Is there an upper wind level that you stay in for ?
 - NBYC: 16 kts in club boats, sometimes more if they are private boats
- Towing Concepts
 - Good seamanship skills learned towing boats, especially through Woods Hole. Usually we bring a second “free boat” to help with any issues.
 - Float plans: where are you going and who are you taking.

5) Final meeting of the year. What can SMSA do to make your season great?

- NBYC has some trailers for sails
- In 2024, NBYC will have a fleet of 420 and some Carolina Skiffs for sale.
- Google Form for Program Directors will be set up in June. Once you join, you get access.

Meeting adjourned at 2038

APPENDIX A- ZOOM Chat

20:02:08 From chris proudlove : Chris Proudlove, Beverly YC
20:02:18 From Phyllis Partridge : Phyllis Partridge Beverly Yacht Club
20:03:27 From Judy Quinn : Judy Quinn. HYC and Wianno
20:04:52 From Bri Grenier - New Bedford YC
Wes McMichael - Beverly YC
Chris McGuire - Quissett YC

SM Sailing Annual Meeting
April 13, 2023

11:10 PM

05/10/23

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION
Profit & Loss
January through April 2023

	Jan - Apr 23	Jan - Apr 22	% Change
Ordinary Income/Expense			
Income			
Dues			
Clubs	14,650.00	15,325.00	-4.4%
Total Dues	14,650.00	15,325.00	-4.4%
Total Income	14,650.00	15,325.00	-4.4%
Expense			
Administration Expenses			
Bank Service Charges	35.00	10.00	250.0%
Meetings-SMSA			
Telephone Expense	159.27	0.00	100.0%
Total Meetings-SMSA	159.27	0.00	100.0%
Professional Development	1,133.08	0.00	100.0%
Professional Fees			
Accounting Fees	750.00	400.00	87.5%
Total Professional Fees	750.00	400.00	87.5%
Web Site Fees			
Website Maintenance	582.31	537.37	8.4%
Total Web Site Fees	582.31	537.37	8.4%
Total Administration Expenses	2,659.66	947.37	180.7%
MA Annual Report	100.00	100.00	0.0%
Office Expense	60.64	0.00	100.0%
Postage and Delivery	-38.25	58.00	-166.0%
Total Expense	2,782.05	1,105.37	151.7%
Net Ordinary Income	11,867.95	14,219.63	-16.5%
Net Income	11,867.95	14,219.63	-16.5%

SM Sailing Annual Meeting
April 13, 2023

11:16 PM
05/10/23
Accrual Basis

SOUTHERN MA SAILING ASSOCIATION
Balance Sheet
As of April 30, 2023

	Apr 30, 23	Apr 30, 22	% Change
ASSETS			
Current Assets			
Checking/Savings			
Citizens Bank	53,963.29	69,892.57	-22.8%
Total Checking/Savings	53,963.29	69,892.57	-22.8%
Accounts Receivable			
Accounts Receivable	8,900.00	2,725.00	226.6%
Total Accounts Receivable	8,900.00	2,725.00	226.6%
Other Current Assets			
Undeposited Funds	225.00	450.00	-50.0%
Total Other Current Assets	225.00	450.00	-50.0%
Total Current Assets	63,088.29	73,067.57	-13.7%
TOTAL ASSETS	63,088.29	73,067.57	-13.7%
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable	0.00	1,000.00	-100.0%
Total Accounts Payable	0.00	1,000.00	-100.0%
Total Current Liabilities	0.00	1,000.00	-100.0%
Total Liabilities	0.00	1,000.00	-100.0%
Equity			
Retained Earnings	51,220.34	57,847.94	-11.5%
Net Income	11,867.95	14,219.63	-16.5%
Total Equity	63,088.29	72,067.57	-12.5%
TOTAL LIABILITIES & EQUITY	63,088.29	73,067.57	-13.7%